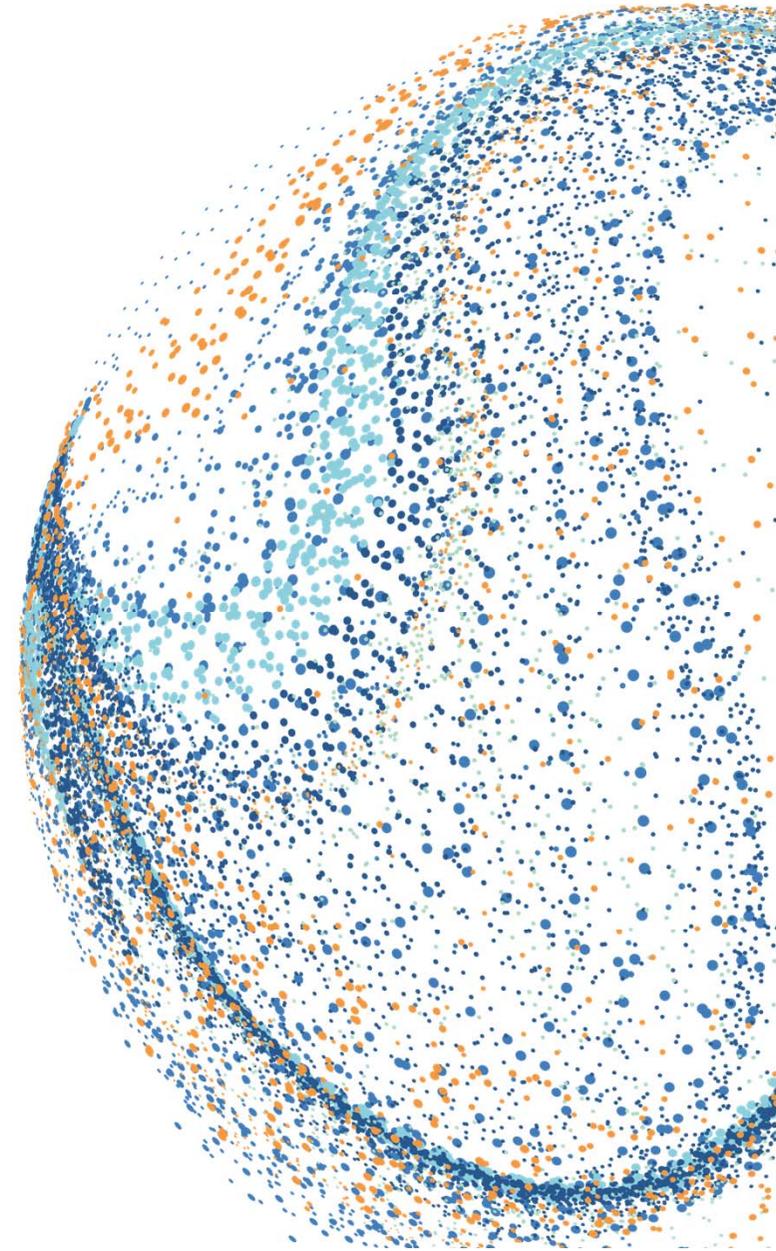


# Marine Products

Introduction to our company and  
solutions



# We are Marine Products

We supply a standardised portfolio of tailor-made maritime solutions, specifically designed to ensure your fleet is always sailing as efficient, safe and smart as possible. Our innovative solutions are available in each and every port you do business.

6

solutions

MAINTENANCE AND REPAIR PRODUCTS  
CLEANING CHEMICALS AND EQUIPMENT  
WATER TREATMENT  
OIL TREATMENT  
ROPES  
OFFSHORE

1 000

marine professionals

2 200

ports

200 000

deliveries per year

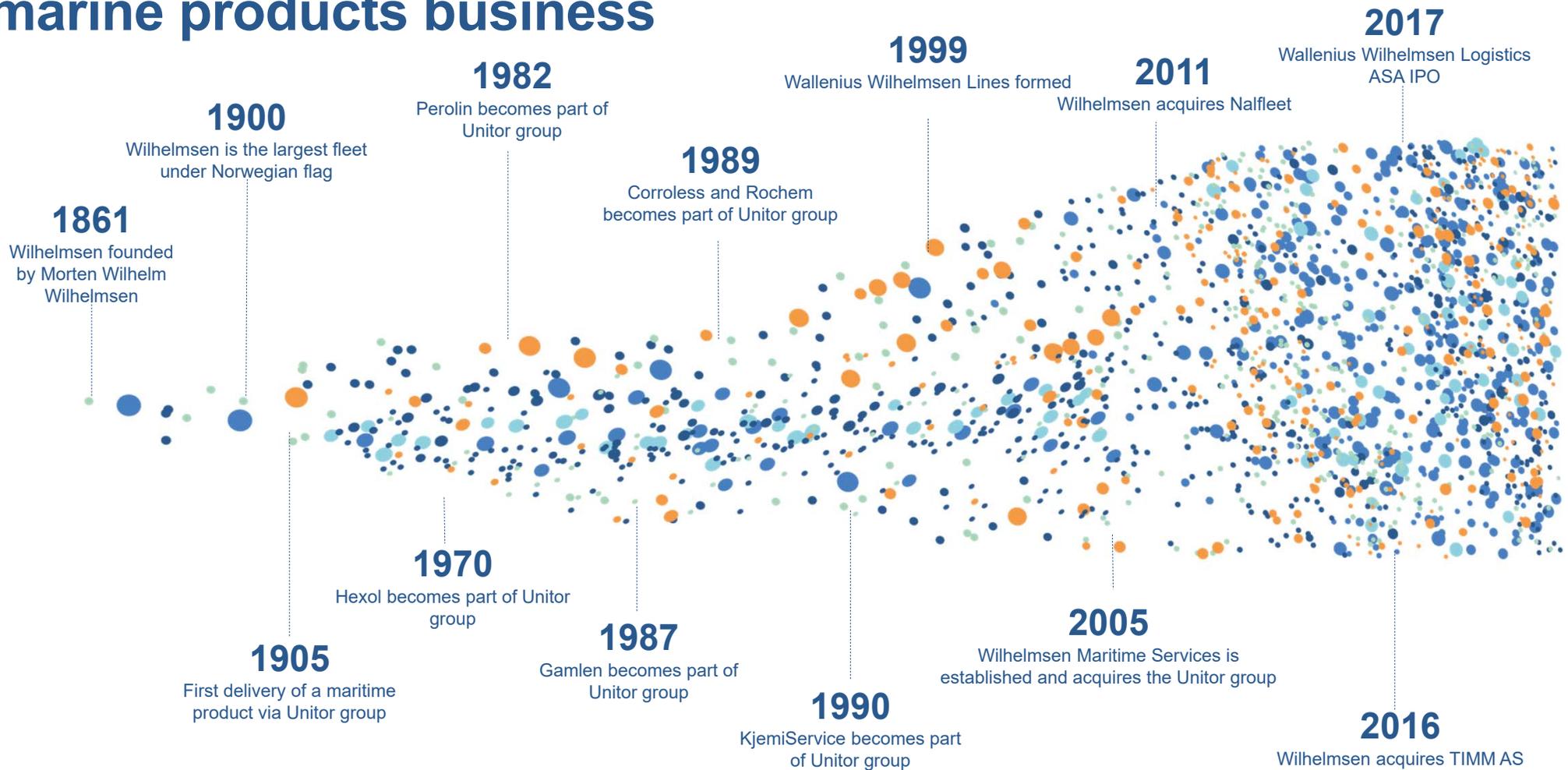
50%

of global merchant  
fleet as customers



We have the **largest maritime network** in the world

# Bringing 150 years of maritime experience into one global marine products business



# Our people are dedicated to bringing value to your business



Our people in customer service  
make it **easy for you to do  
business with us**



Our technical engineers have the  
**maritime experience and  
expertise** you need



Our supply chain staff secures  
**on-time deliveries**

# We provide solutions and expertise that help make your operations more efficient

Partnering with us and our global network gives you an unparalleled access to standardised products and technical competence all over the world.



You will find that doing business with us is easy. You'll have a single point of contact, who will guide you through our streamlined order process.

You can trust us to always deliver high quality compliant products, tailor-made for maritime use. Supported by our product specialists accessible worldwide, you can rely on us to deliver the right product at the right time to your vessels, wherever in the world they operate.



# You have global access

You can access our products and services almost anywhere

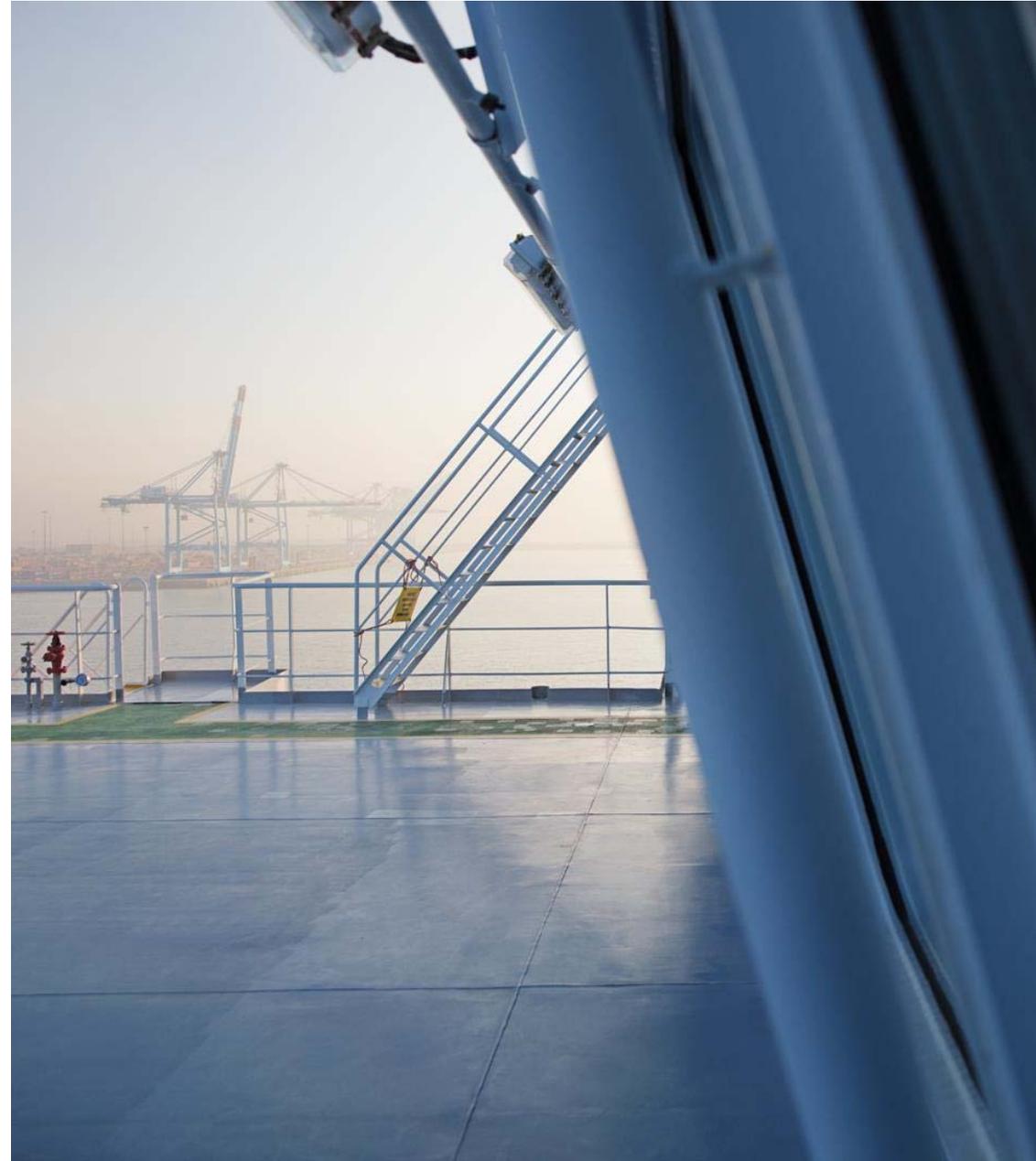
Our **global footprint and delivery network** allows you to access products from almost anywhere



Our ability to maintain local inventories ensures you can **obtain the products you need**



You have **direct access to the support and assistance** of technical experts locally



## Doing business with us is easy

Our service model makes it easy for you to do business with us

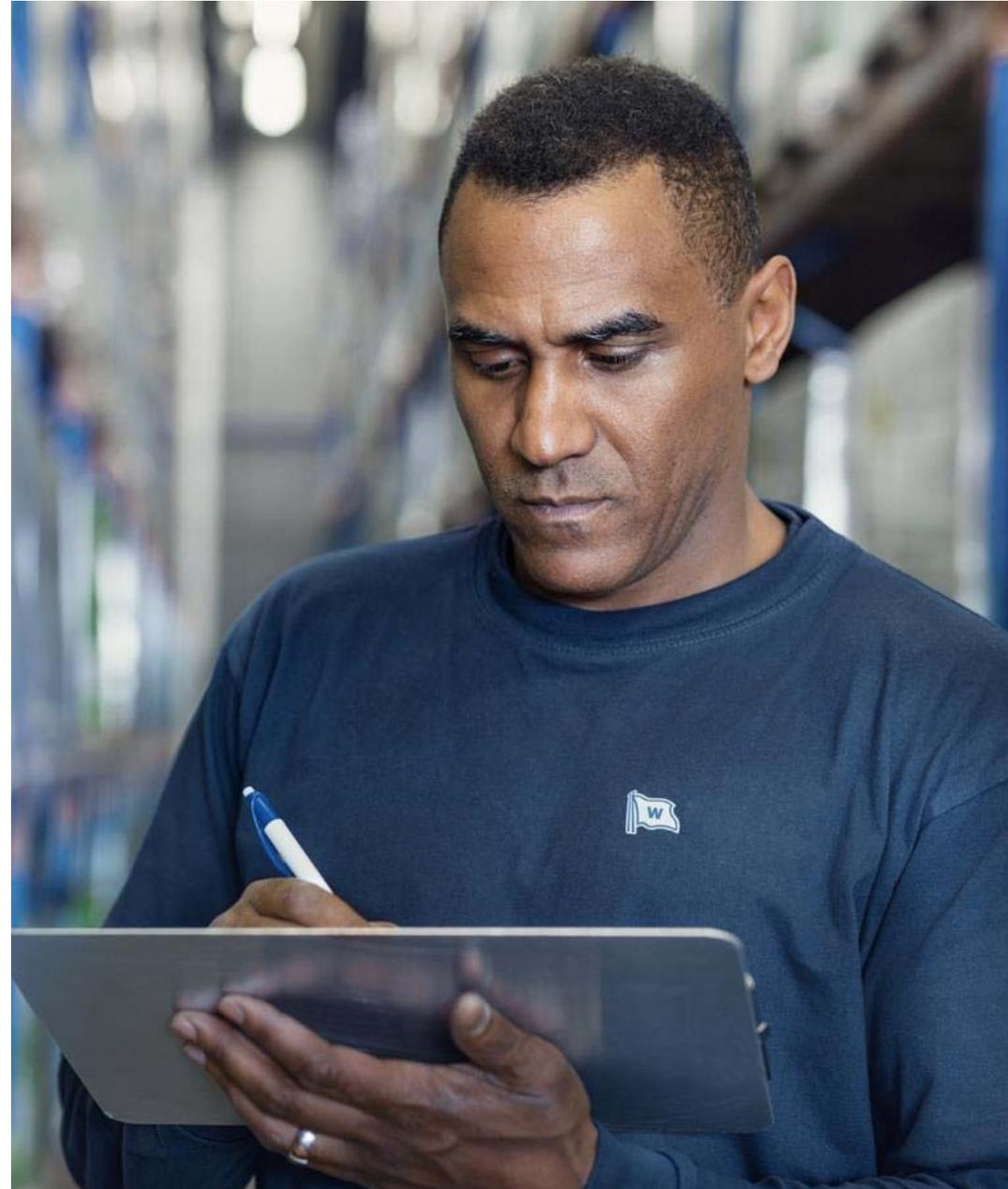
We provide you with a **dedicated person** when **purchasing our products and services**



We provide you with **solutions to challenging needs**, and not just stand-alone products



We give you access to our competence both on your vessels and in your offices to help you select **the right products and services** from our portfolio



## You can trust us

Our trustworthy products at competitive prices provide you with what you need

Our **strict compliance with local and international regulations** ensures you can purchase our products with trust



Our **products are reliable** and come with the **supporting documentation** you need



Our **extensive product and service portfolio** allows us to provide a comprehensive solutions package for your technical consumables needs



We are granted **ISO 9001 / OHSAS 18001 / ISO 14001** certification



We have strong **governance principles** and are dedicated to consistently delivering the **highest quality products and services in a safe way**

**We are your peace of mind**

# Main solutions

Products and services carefully tailored within six areas



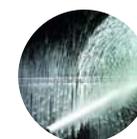
## WATER

Nalfleet™ water treatment products to treat and protect your on board systems.



## MAINTENANCE AND REPAIR

Unitor™ welding, refrigerants, gases and cylinders to optimise the performance of your vessel.



## CLEANING

Unitor™ chemicals and equipment to cover the essential cleaning needs of all parts of your vessel.



## OIL

Unitor™ fuel treatment chemicals to improve your fuel quality and reduce sludge and emissions.



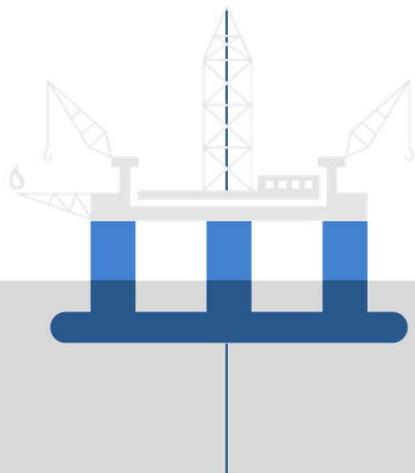
## ROPES

Our Timm™ ropes are the result of continuous development and craftsmanship since 1772.



## OFFSHORE

Tailored solutions to standardise your chemical consumption, and maintenance and repair challenges.



# Water Solution

One supplier providing you with what you need to solve your challenges while staying compliant with the required regulations



## Boiler Water

Oxygen scavengers, scale control, condensate protection, test kits, dosing equipment



## Pool & Spa

Disinfection, pH control, cleaning products, test kits, dosing equipment



## Effluent Water

Chlorination, de-chlorination, bio treatment, test kits, dosing equipment



## Seawater Cooling

Fouling protection and dosing equipment



## Potable Water

Chlorination, de-chlorination, test kits, scale control, corrosion control, dosing equipment



## Water Production

Scale control, RO cleaners & dosing equipment



## Cooling Water

Corrosion protection, anti-freeze, cleaning products, test kits, dosing equipment



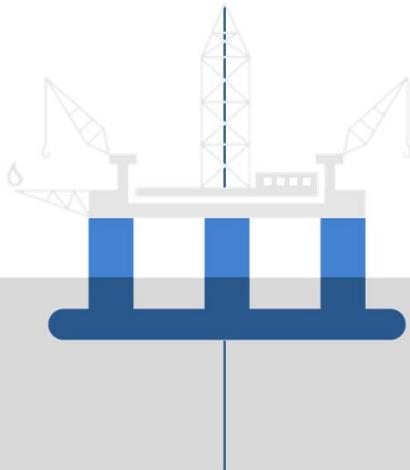
## Ballast Water

Test kits, cleaning products, dispersants, chlorination, de-chlorination



## Bilge Water

Chlorination, de-chlorination, cleaning, flocculants, dosing equipment



# Cleaning Solution

A solution for cleaning tasks on board, reducing your operation expenses, ensuring a healthy & safe environment, always ready for the next cargo.



## Cargo Holds

Cleaning chemicals, cleaning equipment, HP cleaners, pumps, cargo hold protective barriers



## Cargo Tanks

IMO approved tank cleaning chemicals, cleaning equipment and HP cleaner, pumps



## Deck

Cleaning chemicals, rust remover and surface brightener, pumps, teak renewer, HP cleaner, oil spill equipment



## Engine Room

Cleaning and maintenance chemicals, chemical circulation pumps, HP cleaners, cleaning equipment



## Fuel Tanks

Cleaning chemicals for cleaning and gas freeing of heavy fuels and diesel fuel tanks, cleaning equipment



## Ballast Water Tanks

Mud and silt remover and treatment chemicals, cleaning equipment



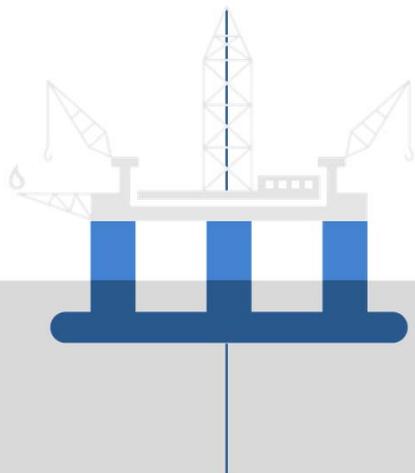
## Sanitary Systems

Biochemical cleaners and treatment products



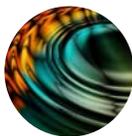
## Galley & Accommodation

Cleaning equipment, cleaning chemicals and disinfectants



# Oil Solution

Everything you need to solve your challenge from one supplier while staying compliant with the required regulations



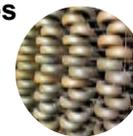
## Bunker tank for heavy oil (HFO)

Sludge homogenizers and water dispersants, test kits and dosing equipment



## Combustion in engines using heavy oil (HFO)

Combustion improvers, ash & metal deposit modifiers, test kits and dosing equipment



## Combustion in boiler using heavy oil (HFO)

Soot & ash deposit inhibitors, dosing equipment



## Exhaust gas boiler

Soot & ash deposit inhibitors, dosing equipment



## Bunker tank for diesel oil (MDO)

Bacteria inhibitors, anti waxing or CFPP improvers, anti oxidation stabilizers, test kit and dosing equipment



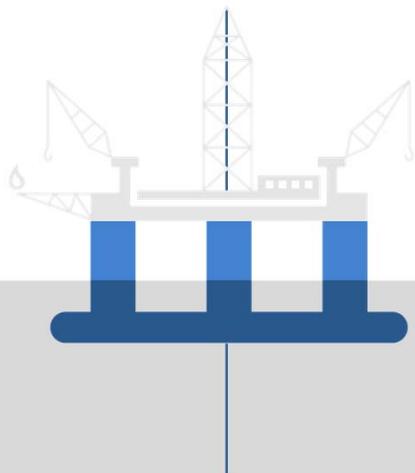
## Combustion in engine using diesel oil (MDO)

Lubricity improvers, thermal stability enhancers



## Bunkering operations

Bunker samplers, cubitainers and sample bottles



# Maintenance & Repair Solution

Everything you need to solve your challenge from one supplier while staying compliant with the required regulations



## Technical gases

Cutting and welding, arc shielding, purging, blanketing, calibration and bump testing



## Cylinder exchange

Global exchange of standardized cylinders filled with a wide range of quality gases and refrigerants.



## Cruise gases

Carbonation of beverages, pH control of potable water, food preservation, inflating balloons,



## Electric welding

Welding machines, welding consumables, accessories, personnel protection equipment



## Refrigerants

High quality refrigerant gases, offered globally in compliance with regulations.



## Refrigeration tools and equipment

Recovery equipment, system spares, refrigeration tools, compact marine AC units.



## Gas welding

Cutting, heating, brazing, welding accessories, welding and brazing consumables, trolleys, personnel protection equipment



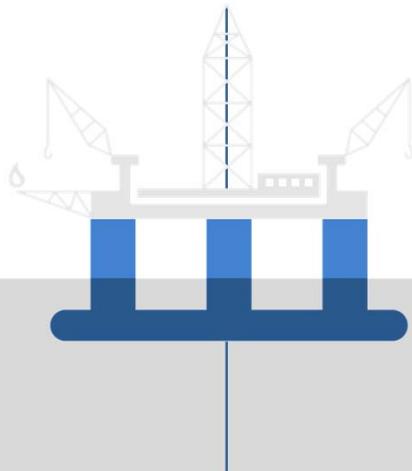
## Surface preparation

Grinding and descaling. Quick couplings, air line and tools accessories, Workshop equipment.



## Cold repair

Polymer repair kit



# Rope Solution

Standardised solution with an unrivalled global network, including services and technical expertise, that enables safe and efficient mooring operation for your vessel.



## Conventional Mooring Rope

Standardised floating mooring ropes for routine mooring needs



## Advanced Mooring Rope

Special purpose ropes for winches, especially Ro-Ro and cruise vessels



## High Performance Mooring Rope

High performance HMPE rope



## Rope Protection

High tenacity Chafe Guards that protect ropes from external abrasion



## Rope Stretchers

Mooring tails that protect the mooring lines



## Accessories

Repair kits, Boss links and Fall Preventer device to increase safety and compliance



# Offshore Solution

Everything you need to solve your challenge from one supplier while staying compliant with the required regulations.



## Refrigeration & Heating Solutions

## Welding Shop & Superstructure Solutions

Welding machines, gases, racks, tools and welding consumables

## Mechanical Workshop Solutions

Tools such as angle grinders, drills, impact wrenches, chisels and needle scalers

## Drillfloor & Pipedeck Solutions

CEFAS & HOCNF certified cleaning chemicals incl. cleaning equipment

## Power Generator Solutions

Fuel additives and multi-purpose cleaning agents incl. electrical equipment cleaners

## Accommodation & Galley Solutions

Accommodation cleaners, basin and toilet cleaners, floor cleaners, personal sanitation products and kitchen cleaners



## Engine Room Solutions

Fuel treatments, cooling water treatments, heavy duty cleaning agents and test kits



## Thrusters & D.P. System Solutions

Distillates fuel treatments, anti corrosion cooling water treatments and test kits



## Sewage Plant Solutions

Gamazynes for biological degradation, tank defoamers, oil-water separators and test kits



## Ballast Tank Solutions

Cleaning agents, dispersants, chlorination, de-chlorination, mud and silt removers and test kits



## Refrigeration Systems & Heating/Boiler Solutions

Gases and recovery equipment for refrigerating systems as well as corrosion treatment and test kits for boilers



## Water Production Solutions

Potable water, reverse osmoses, evaporator treatments and test kits





**Wilhelmsen**

